

When allocating your marketing dollars, there are always tough decisions to face. The question is, do you have a comprehensive picture of all the variables impacting ROI—or is it time to **expand your field of view** to include key market access efforts?

Get the full picture with comprehensive mix modeling

Comprehensive Mix Modeling

Common variables

1:1 interactions
Group events
Samples
Leave behind materials
Nonpersonal promotion
Copay cards



Access-related variables

Brand restrictiveness

Competitor restrictiveness

Discount redemption

Pull through communications

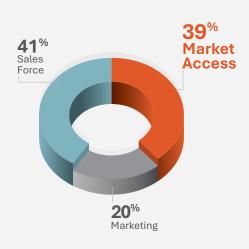
Life imitating art: A real world example of comprehensive mix modeling

In a recent assessment conducted by Payer Sciences,

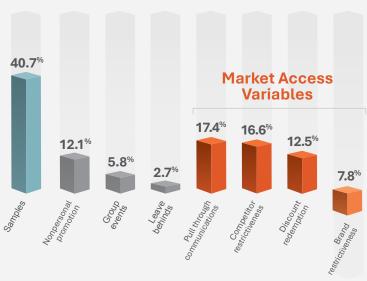
39% of brand volume was attributed to market access variables

This analysis helped our client determine where to invest marketing dollars to get the best return on investment.

Contribution to brand volume by category



Contribution to brand volume by variable



Get the full picture with Payer Sciences

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